

College Document #
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CATALOG YEAR _____

(Please use separate form for each add/change)

COLLEGE/SCHOOI	L: Colleg	ge of Business Administration				
Current Catalog Page	(s) Affected	p. 152 in 2006-2008 catalog				
Course: (Check all that apply)		Delete: Number Title SCH Description Prerequisite				
If new, provide Course Prefix, Number, Title, SCH Value, Description, prerequisite, and ecture/lab hours if applicable. If in current catalog, copy and paste the text from the on-line catalog and indicate changes in red.						
_	r plan. If in cu	ge:x Attach new/changed Program of Study urrent catalog, copy and paste the text from the on-line.				

Description of Program Change and Rationale for Change: The proposed changes apply to the following degrees:

- BBA with a major in Accounting
- BBA with a concentration in International Economics
- BBA with a concentration in Finance
- BBA with a concentration in Marketing

BBA with a major in Accounting:

The proposed changes are: (1) add a one semester credit hour (sch) ACC 3100 Intermediate Accounting Lab to increase students' understanding of and ability to apply key accounting principles and concepts; (2) remove a 1 sch activity Fitness and Sports course as an elective. These changes will result in a 121 sch degree.

Below are the **current** and **proposed** Degree Requirements for the BBA with major in Accounting and the Four-Year cycle, respectively.

PROGRAMS OF STUDY BACHELOR OF BUSINESS ADMINISTRATION

Current Degree Requirements for the BBA with a major in Accounting

- Hours Required: A minimum of 121 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- 2. **University Core Curriculum: 42** SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math Elective: 3 SCH designated as MATH 1325.
- Microeconomics Elective: 3 SCH designated as ECO <u>2302</u>.
- General Electives: 7 SCH including one SCH of activity based EDFS and six SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- 6. Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS 3310, ECO <u>3320</u>, FIN <u>3310</u>, MGT 3310, MKT 3310, and POM 3310.
- 9. **Major: 27** SCH including: ACC <u>3310</u>, <u>3320</u>, <u>3340</u>, <u>3350</u>, <u>3370</u>, <u>4370</u> and 9 SCH of 3000-4000 level ACC electives.
- Business Elective: 3 SCH of any 3000-4000 level course offered by the College of Business not used above.

Proposed Degree Requirements for the BBA with a major in Accounting

- Hours Required: A minimum of 121 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- University Core Curriculum: 42 SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math Elective: 3 SCH designated as MATH 1325.
- 4. Microeconomics Elective: 3 SCH designated as ECO 2302.
- General Electives: 6 SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- 6. Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS 3310, ECO <u>3320</u>, FIN <u>3310</u>, MGT <u>3310</u>, MKT <u>3310</u>, and POM <u>3310</u>.
- Major: 28 SCH including: ACC 3100, ACC 3310, 3320, 3340, 3350, 3370, 4370 and 9 SCH of 3000-4000 level ACC electives.
- Business Elective: 3 SCH of any 3000-4000 level course offered by the College of Business not used above

Current 4-Year Plan for BBA with a major in Accounting:

BACHELOR OF BUSINESS ADMINISTRATION MAJOR IN ACCOUNTING

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL FRESHMA			HOURS	SPRING		-AB	HOURS
ENGL			3	ENGL			2
	1301	English Composition I	-		1302	English Composition II	3
HIST	1301	The U.S. to 1877	3	HIST	1302	The U.S. Since 1877	3
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3
		Natural Science*	4			Natural Science*	4
		Activity or Wellness*	<u>1</u>	EDFS		Activity Based	<u>1</u>
Total			17				17
SOPHOMORE YEAR				SOPHO	MORE	YEAR	
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3
ACC	2301	Intro to Fin Acc	3			General Elective ¹	3
DS	2310	Business Statistics I	3	PSCI	2306	American State Govt	3
PSCI	2305	American National Govt	<u>3</u>	MIS	3310	Management Info Systems	<u>3</u>
Total			15				15
JUNIOR Y	EAR			JUNIOF	R YEAR		
ACC	3310	Intermediate Acc I	3	ACC	3320	Intermediate Acc II	3
ACC		Adv Accounting Elective ²	3	ACC	3340	Adv Managerial Accounting	3
ACC	3370	Intro to Acc Systems	3	BA	3310	Legal Environ of Business	3
ВА	3301	Prof Written Comm	3	MGT	3310	Principles of Management & Org Beh	3
FIN	3310	Introduction to Finance	<u>3</u>	MKT	3310	Principles of Marketing	<u>3</u>
Total			15				15
SENIOR Y	EAR			SENIOR	R YEAR		
ACC	3350	Intro to Taxation	3	ACC	4370	Auditing and Systems	3
ACC		Adv Accounting Elective ²	3	BA	3320	International Business	3
ACC		Adv Accounting Elective ²	3	POM	3310	Prod Operations Mgmt	3

ECO	3320	Managerial Economics	3	General Elective	<u>3</u>
		Advanced Business Elec	<u>3</u>		
Total			15		12

Actual degree plans may vary depending on availability of courses in a given semester.

Some courses may require prerequisites not listed.

Proposed Four-Year Plan

BACHELOR OF BUSINESS ADMINISTRATION MAJOR IN ACCOUNTING

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL			HOURS	SPRING			HOURS	
FRESHM	IAN YE	AR		FRESH	FRESHMAN YEAR			
ENGL	1301	English Composition I	3	ENGL	1302	English Composition II	3	
HIST	1301	The U.S. to 1877	3	HIST	1302	The U.S. Since 1877	3	
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3	
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3	
		Natural Science*	4			Natural Science*	4	
		Activity or Wellness*	<u>1</u>	EDFS	_	Activity Based	<u> </u>	
Total			17				16	
SOPHO	MORE Y	EAR		SOPHO	MORE Y	EAR		
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3	
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3	
ACC	2301	Intro to Fin Acc	3			General Elective ¹	3	
DS	2310	Business Statistics I	3	PSCI	2306	American State Govt	3	
PSCI	2305	American National Govt	<u>3</u>	MIS	3310	Management Info Systems	<u>3</u>	
Total			15				15	

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

²Select 9 SCH from any 3000-4000 level ACC courses.

JUNIOR	YEAR			JUNIOF	R YEAR		
ACC	3310	Intermediate Acc I	3	ACC	3320	Intermediate Acc II	3
ACC		Adv Accounting Elective ²	3	ACC	3340	Adv Managerial Accounting	3
ACC	3370	Intro to Acc Systems	3	BA	3310	Legal Environ of Business	3
BA	3301	Prof Written Comm	3	MGT	3310	Principles of Management & Org Beh	3
FIN	3310	Introduction to Finance	<u>3</u>	MKT	3310	Principles of Marketing	<u>3</u>
ACC	3100	Intermediate Acct lab	<u>1</u>				
Total			16				15
SENIOR	YEAR			SENIOR	RYEAR		
ACC	3350	Intro to Taxation	3	ACC	4370	Auditing and Systems	3
ACC		Adv Accounting Elective ²	3	BA	3320	International Business	3
ACC		Adv Accounting Elective ²	3	POM	3310	Prod Operations Mgmt	3
ECO	3320	Managerial Economics	3			General Elective ¹	<u>3</u>
		Advanced Business Elec	<u>3</u>				
Total			15				12

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

²Select 9 SCH from any 3000-4000 level ACC courses.

The following proposed change applies to the following degrees:

- BBA with a concentration in International Economics
- BBA with a concentration in Finance
- BBA with a concentration in Marketing

Proposed Change and Rationale: Remove 1 sch activity-based Fitness and Sports course requirement from the General Electives component and reduce the total number of hours for the degree from 121 to 120 to comply with the 120 sch guideline issued by the Texas Higher Education Coordinating Board.

This change is reflected in the degree requirements and the four-year sequence provided below for each of these degrees.

BBA with a concentration in International Economics

Current Degree Requirements for the BBA with a Concentration in International Economics

- Hours Required: A minimum of 121 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- University Core Curriculum: 42 SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math: 3 SCH designated as Math 1325.
- 4. Microeconomics Elective: 3 SCH designated as ECO 2302.
- General Electives: 7 SCH including one SCH of activity based EDFS and six SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- 6. Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS <u>3310</u>, ECO <u>3320</u>, FIN <u>3310</u>, MGT <u>3310</u>, MKT <u>3310</u>, and POM <u>3310</u>.
- Concentration: 27 SCH including required courses of BA 4390*, ECO 4310, 4340, 4370, 4380 and FIN 4390 and 9 SCH selected from BA 4398, ECO 3310, 3325, 4350, 4360, 4199-4399, FIN 3320, 3330, PSCI 3340, 4335 or SOCI 3371. *BA 4390 must be taken during the final semester prior to graduation
- Business Elective: 3 SCH of any 3000-4000 level course offered by the College of Business not used above.

Proposed Degree Requirements for the BBA with a Concentration in International Economics

- Hours Required: A minimum of 120 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- 2. **University Core Curriculum: 42** SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math: 3 SCH designated as Math 1325.
- 4. Microeconomics Elective: 3 SCH designated as ECO 2302.
- General Electives: 6 SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- 6. Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS <u>3310</u>, ECO <u>3320</u>, FIN <u>3310</u>, MGT 3310, MKT 3310, and POM 3310.
- Concentration: 27 SCH including required courses of BA 4390*, ECO 4310, 4340, 4370, 4380 and FIN 4390 and 9 SCH selected from BA 4398, ECO 3310, 3325, 4350, 4360, 4199-4399, FIN 3320, 3330, PSCI 3340, 4335 or SOCI 3371. *BA 4390 must be taken during the final semester prior to graduation
- Business Elective: 3 SCH of any 3000-4000 level course offered by the College of Business not used above.

Current Four-Year Cycle

BACHELOR OF BUSINESS ADMINISTRATION CONCENTRATION IN INTERNATIONAL ECONOMICS

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL			HOURS	SPRING	SPRING		
FRESHMAN YEAR				FRESH	MAN YI	EAR	
ENGL	1301	English Composition I	3	ENGL	1302	English Composition II	3
HIST	1301	The U.S. to 1877	3	HIST	1302	The U.S. since 1877	3
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3
		Natural Science*	4			Natural Science*	4
		Activity or Wellness*	<u>1</u>	EDFS		Activity EDFS	<u>1</u>

SOPHOMORE YEAR

	. =,		••••			
ENGL	Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3
ECO 230	1 Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3
ACC 230	1 Intro to Fin Acc	3	PSCI	2306	American State Govt	3
DS 231	0 Business Statistics I	3			General Elective ¹	<u>3</u>
PSCI 230	5 <u>American National Govt</u>	<u>3</u>				
Total		15				12
JUNIOR YEAR			JUNIO	R YEAR		
BA 330	1 Prof Written Comm	3	BA	3310	Legal Environ of Business	3
ECO 431	0 Inter Macroeconomics	3	MGT	3310	Prin of Mgt&Org Beh	3
MIS 331	0 Management Info Systems	3	FIN	3310	Introduction to Finance	3
ECO 434	0 International Economics	3	ECO	3320	Managerial Economics	3
BA 332	0 International Business	<u>3</u>	MKT	3310	Principles of Marketing	<u>3</u>
Total		15				15
SENIOR YEAR			SENIO	R YEAR		
ECO 437	O Regional Eco Integration	3	BA	4390	Business Strategy	3
FIN 438	0 International Finance	3	ECO	4390	Intnl Eco Policy & Strat	3
	General Elective ¹	3	POM	3310	Prod Operations Mgmt	3
	Restricted Elective ²	3			Advanced Business Elec	3
	Restricted Elective ²	<u>3</u>	FIN		Restricted Elective ²	<u>3</u>
Total		15				15

TOTAL SEMESTER CREDIT HOURS: 121

SOPHOMORE YEAR

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

 $^{^2 \}text{Select from BA} \ \underline{4398}, \ \text{ECO} \ \underline{3310}, \ \underline{3325}, \ \underline{4350}, \ \underline{4360}, \ \underline{4199\text{-}4399}, \ \text{FIN} \ \underline{3320}, \ \underline{3330}, \ \text{PSCI} \ \underline{3340}, \ \text{or} \ \underline{4335}.$

Proposed Four-Year Cycle

BACHELOR OF BUSINESS ADMINISTRATION CONCENTRATION IN INTERNATIONAL ECONOMICS

^{*}See the University Core Curriculum Requirements in <u>Appendix A</u> for approved list of course options.

FALL FRESHM ENGL HIST MATH	AN YEA 1301 1301 1324	English Composition I The U.S. to 1877 Business Math I Visual/Performing Arts* Natural Science*	3 3 3 3 4	SPRING FRESHI ENGL HIST MATH SPCH		English Composition II The U.S. since 1877 Business Math II Fundamentals of Speech Natural Science*	3 3 3 3 4
Total		Activity or Wellness*	<u>1</u> 17	EDFS	-	Activity EDFS	<u>±</u> 16
SOPHOMORE YEAR				SOPHO	MORE Y	ÆAR	
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3
ACC	2301	Intro to Fin Acc	3	PSCI	2306	American State Govt	3
DS	2310	Business Statistics I	3			General Elective ¹	<u>3</u>
PSCI	2305	American National Govt	<u>3</u>				
Total			15				12
JUNIOR '	YEAR			JUNIOR	YEAR		
BA	3301	Prof Written Comm	3	BA	3310	Legal Environ of Business	3
ECO	4310	Inter Macroeconomics	3	MGT	3310	Prin of Mgt&Org Beh	3
MIS	3310	Management Info Systems	3	FIN	3310	Introduction to Finance	3
ECO	4340	International Economics	3	ECO	3320	Managerial Economics	3
BA	3320	International Business	<u>3</u>	MKT	3310	Principles of Marketing	<u>3</u>
Total			15				15
SENIOR	YEAR			SENIOR	YEAR		
ECO	4370	Regional Eco Integration	3	BA	4390	Business Strategy	3
FIN	4380	International Finance	3	ECO	4390	Intnl Eco Policy & Strat	3

	General Elective ¹	3	POM	3310	Prod Operations Mgmt	3
	Restricted Elective ²	3			Advanced Business Elec	3
	Restricted Elective ²	<u>3</u>	FIN		Restricted Elective ²	<u>3</u>
Total		15				15

Actual degree plans may vary depending on availability of courses in a given semester.

Some courses may require prerequisites not listed.

BBA with a concentration in Finance

Current Degree Requirements for the BBA with a Concentration in Finance

- Hours Required: A minimum of 121 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- 2. **University Core Curriculum: 42** SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math: 3 SCH designated as Math 1325.
- 4. Microeconomics Elective: 3 SCH designated as ECO 2302.
- 5. **General Electives: 7** SCH including one SCH of activity based EDFS and six SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS <u>3310</u>, ECO <u>3320</u>, FIN <u>3310</u>, MGT <u>3310</u>, MKT <u>3310</u>, and POM <u>3310</u>.
- Concentration: 27 SCH including required courses of BA 4390*, FIN 3320, 3330, 3360, 4380 and 4390; 6
 SCH selected from FIN 3311, 3331, 3355 and 4370; and 3 SCH selected from ACC 3310, 3320, 3340, 4399,
 BA 4398, MIS 3320 or ECO 3310. *BA 4390 must be taken during the final semester prior to graduation.
- 10. **Business Electives: 3** SCH of any 3000-4000 level course offered by the College of Business not previously used.

Proposed Degree Requirements for the BBA with a Concentration in Finance

- Hours Required: A minimum of 120 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- 2. **University Core Curriculum: 42** SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math: 3 SCH designated as Math 1325.
- 4. Microeconomics Elective: 3 SCH designated as ECO 2302.

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

²Select from BA 4398, ECO 3310, 3325, 4350, 4360, 4199-4399, FIN 3320, 3330, PSCI 3340, or 4335.

- General Electives: 6 SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- 6. Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA 3310, 3320, MIS 3310, ECO 3320, FIN 3310, MGT 3310, MKT 3310, and POM 3310.
- Concentration: 27 SCH including required courses of BA 4390*, FIN 3320, 3330, 3360, 4380 and 4390; 6 SCH selected from FIN 3311, 3331, 3355 and 4370; and 3 SCH selected from ACC 3310, 3320, 3340, 4399, BA 4398, MIS 3320 or ECO 3310. *BA 4390 must be taken during the final semester prior to graduation.
- 10. **Business Electives: 3** SCH of any 3000-4000 level course offered by the College of Business not previously used.

Current Four-Year Cycle

BACHELOR OF BUSINESS ADMINISTRATION CONCENTRATION IN FINANCE

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL			HOURS	SPRING	3		HOURS
FRESHM	AN YE	AR		FRESH	FRESHMAN YEAR		
ENGL	1301	English Composition I	3	ENGL	1302	English Composition II	3
HIST	1301	The U.S. to 1877	3	HIST	1302	The U.S. Since 1877	3
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3
		Natural Science*	4			Natural Science*	4
		Activity or Wellness*	<u>1</u>	EDFS		Activity Based	<u>1</u>
Total			17				17
SOPHOMORE YEAR			SOPHO	SOPHOMORE YEAR			
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3
ACC	2301	Intro to Fin Acc	3	PSCI	2306	American State Govt	3
DS	2310	Business Statistics I	3			General Elective ¹	3
PSCI	2305	American National Govt	<u>3</u>			General Elective ¹	<u>3</u>
Total			15				15
JUNIOR	YEAR			JUNIOF	R YEAR		
ВА	3301	Prof Written Comm	3	ВА	3310	Legal Environ of Business	3

FIN	3310	Introduction to Finance	3	FIN	3320	Financial Inst&Markets	3
MIS	3310	Management Info Systems	3	MKT	3310	Principles of Marketing	3
MGT	3310	Prins of Mgt&Org Beh	3	ECO	3320	Managerial Economics	3
BA	3320	International Business	<u>3</u>	FIN	3360	Managerial Finance	<u>3</u>
Total			15				15
SENIOR	YEAR			SENIO	R YEAR		
FIN	3330	<u>Investments</u>	3	FIN	4390	Strategic Fin Management	3
FIN	4380	International Finance	3	BA	4390	Business Strategy	3
FIN		Restricted Elective ²	3			Advanced Business Elec	3
FIN		Restricted Elective ²	3			Restricted Elective ²	<u>3</u>
POM	3310	Prod Operations Mgmt	<u>3</u>				
Total			15				12

Actual degree plans may vary depending on availability of courses in a given semester.

Some courses may require prerequisites not listed.

Proposed Four-Year Cycle

BACHELOR OF BUSINESS ADMINISTRATION CONCENTRATION IN FINANCE

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL			HOURS	SPRING	}		HOURS		
FRESHMAN YEAR				FRESH	FRESHMAN YEAR				
ENGL	1301	English Composition I	3	ENGL	1302	English Composition II	3		
HIST	1301	The U.S. to 1877	3	HIST	1302	The U.S. Since 1877	3		
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3		
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3		
		Natural Science*	4			Natural Science*	4		
		Activity or Wellness*	<u>1</u>	EDFS	-	Activity Based	<u>4</u>		
Total			17				16		

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

²Select 6 SCH from FIN <u>3311</u>, FIN <u>3331</u>, FIN <u>3355</u>, FIN <u>4370</u>; and 3 SCH selected from ACC <u>3310</u>, ACC <u>3320</u>, ACC <u>3340</u>, ACC <u>4399</u>, BA <u>4398</u>, MIS <u>3320</u>, or ECO <u>3310</u>.

SOPHOMORE YEAR				SOPHOMORE YEAR				
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3	
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3	
ACC	2301	Intro to Fin Acc	3	PSCI	2306	American State Govt	3	
DS	2310	Business Statistics I	3			General Elective ¹	3	
PSCI	2305	American National Govt	<u>3</u>			General Elective ¹	<u>3</u>	
Total			15				15	
JUNIOR	YEAR			JUNIO	R YEAR			
BA	3301	Prof Written Comm	3	BA	3310	Legal Environ of Business	3	
FIN	3310	Introduction to Finance	3	FIN	3320	Financial Inst&Markets	3	
MIS	3310	Management Info Systems	3	MKT	3310	Principles of Marketing	3	
MGT	3310	Prins of Mgt&Org Beh	3	ECO	3320	Managerial Economics	3	
BA	3320	International Business	<u>3</u>	FIN	3360	Managerial Finance	<u>3</u>	
Total			15				15	
SENIOR	YEAR			SENIO	R YEAR			
FIN	3330	<u>Investments</u>	3	FIN	4390	Strategic Fin Management	3	
FIN	4380	International Finance	3	BA	4390	Business Strategy	3	
FIN		Restricted Elective ²	3			Advanced Business Elec	3	
FIN		Restricted Elective ²	3			Restricted Elective ²	<u>3</u>	
POM	3310	Prod Operations Mgmt	<u>3</u>					
Total			15				12	

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

 $^{^{2}\}text{Select 6 SCH from FIN }\underline{3311}, \text{FIN }\underline{3331}, \text{FIN }\underline{3355}, \text{FIN }\underline{4370}; \text{ and 3 SCH selected from ACC }\underline{3310}, \text{ACC }\underline{3320}, \text{ACC }\underline{3340}, \text{ACC }\underline{4399}, \text{ BA }\underline{4398}, \text{MIS }\underline{3320}, \text{ or ECO }\underline{3310}.$

BBA with a concentration in Marketing

Current Degree Requirements for the BBA with a Concentration in Marketing

- Hours Required: A minimum of 121 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- University Core Curriculum: 42 SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math: 3 SCH designated as Math 1325.
- 4. Microeconomics Elective: 3 SCH designated as ECO 2302.
- 5. **General Electives: 7** SCH including one SCH of activity based EDFS and six SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- 6. Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS <u>3310</u>, ECO <u>3320</u>, FIN <u>3310</u>, MGT <u>3310</u>, MKT <u>3310</u>, and POM <u>3310</u>.
- Concentration: 21 SCH including: MKT 3320, 3330, 4310, 4320, 4330, 4390* and TIL 3340.
 *MKT 4390 must be taken during final semester prior to graduation.
- Business Elective: 9 SCH of any 3000-4000 level course offered by the College of Business not previously used.

Proposed Degree Requirements for the BBA with a Concentration in Marketing

- Hours Required: A minimum of 120 semester credit hours (SCH): 45 hours must be advanced, with fulfillment of degree requirements as specified in the <u>Requirements for Graduation</u> section of this catalog and the COBA Academic Requirements at the beginning of this section.
- University Core Curriculum: 42 SCH as outlined in the suggested plans and as specified in the Requirements for Graduation.
- 3. Math: 3 SCH designated as Math 1325.
- Microeconomics Elective: 3 SCH designated as ECO <u>2302</u>.
- 5. **General Electives: 6** SCH selected from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/any SCIENCE.
- Communication: 3 SCH designated as BA 3301.
- 7. Business Foundation: 9 SCH including ACC 2301, 2302 and DS 2310.
- Common Body of Knowledge: 24 SCH including BA <u>3310</u>, <u>3320</u>, MIS <u>3310</u>, ECO <u>3320</u>, FIN <u>3310</u>, MGT <u>3310</u>, MKT <u>3310</u>, and POM <u>3310</u>.
- Concentration: 21 SCH including: MKT 3320, 3330, 4310, 4320, 4330, 4390* and TIL 3340.
 *MKT 4390 must be taken during final semester prior to graduation.

10. **Business Elective: 9** SCH of any 3000-4000 level course offered by the College of Business not previously used

Current Four-Year Cycle

BACHELOR OF BUSINESS ADMINISTRATION CONCENTRATION IN MARKETING

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL			HOURS	SPRING	}		HOURS
FRESHMA		FRESH	FRESHMAN YEAR				
ENGL	1301	English Composition I	3	ENGL	1302	English Composition II	3
HIST	1301	<u>U.S. to 1877</u>	3	HIST	1302	<u>U.S. since 1877</u>	3
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3
		Natural Science*	4			Natural Science*	4
		Activity or Wellness*	<u>1</u>	EDFS		Activity Based	<u>1</u>
Total			17				17
SOPHOMO	ORE YE	AR		SOPHO	MORE '	YEAR	
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3
ACC	2301	Intro to Fin Acc	3	PSCI	2306	American State Govt	3
DS	2310	Business Statistics I	3	MIS	3310	Management Info Systems	3
PSCI	2305	American National Govt	<u>3</u>			General Elective ¹	3
Total			15				15
JUNIOR Y	EAR			JUNIOR	YEAR		
ВА	3301	Prof Written Comm	3	FIN	3310	Introduction to Finance	3
BA	3310	Legal Environ Business	3	MKT	3330	Advertising&Promotion	3
MKT	3310	Principles of Marketing	3	MGT	3310	Principles of Mgt&Org Beh	3
ECO	3320	Managerial Economics	3	POM	3310	Prod Operations Mgmt	3
BA	3320	International Business	<u>3</u>			Advanced Business Elec	<u>3</u>
Total			15				15

SENIOR YEAR				SENIOR YEAR			
MKT	3320	Buyer Behavior	3	MKT	4390	Marketing Probs&Pols	3
TIL	3340	Business Logistics Mgmt	3	MKT	4310	International Marketing	3
MKT	4320	Marketing Research	3	MKT	4330	Marketing management	3
		Advanced Business Elec	<u>3</u>			Advanced Business Elec	3
						General Elective ¹	<u>3</u>
Total			12				15

Actual degree plans may vary depending on availability of courses in a given semester.

Some courses may require prerequisites not listed.

Proposed Four-Year Cycle

BACHELOR OF BUSINESS ADMINISTRATION CONCENTRATION IN MARKETING

^{*}See the University Core Curriculum Requirements in Appendix A for approved list of course options.

FALL			HOURS	SPRING	}		HOURS	
FRESHMAN YEAR				FRESH	FRESHMAN YEAR			
ENGL	1301	English Composition I	3	ENGL	1302	English Composition II	3	
HIST	1301	<u>U.S. to 1877</u>	3	HIST	1302	<u>U.S. since 1877</u>	3	
MATH	1324	Business Math I	3	MATH	1325	Business Math II	3	
		Visual/Performing Arts*	3	SPCH	1311	Fundamentals of Speech	3	
		Natural Science*	4			Natural Science*	4	
		Activity or Wellness*	<u>1</u>	EDFS	-	Activity Based	<u>4</u>	
Total			17				16	
00011014	20E VE	•••		000110		VEAD.		
SOPHOM	JRE YE	EAR		SOPHO	MORE	YEAR		
ENGL		Survey of Literature*	3	ECO	2302	Prins of Microeconomics	3	
ECO	2301	Prins of Macroeconomics	3	ACC	2302	Intro to Managerial Acc	3	
ACC	2301	Intro to Fin Acc	3	PSCI	2306	American State Govt	3	
DS	2310	Business Statistics I	3	MIS	3310	Management Info Systems	3	
PSCI	2305	American National Govt	<u>3</u>			General Elective ¹	3	
Total			15				15	

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE

JUNIOR YEAR					JUNIOR YEAR			
BA	3301	Prof Written Comm	3	FIN	3310	Introduction to Finance	3	
BA	3310	Legal Environ Business	3	MKT	3330	Advertising&Promotion	3	
MKT	3310	Principles of Marketing	3	MGT	3310	Principles of Mgt&Org Beh	3	
ECO	3320	Managerial Economics	3	POM	3310	Prod Operations Mgmt	3	
BA	3320	International Business	<u>3</u>			Advanced Business Elec	<u>3</u>	
Total			15				15	
. • • • • • • • • • • • • • • • • • • •								
SENIOR Y			SENIO	R YEAR				
MKT	3320	Buyer Behavior	3	MKT	4390	Marketing Probs&Pols	3	
TIL	3340	Business Logistics Mgmt	3	MKT	4310	International Marketing	3	
MKT	4320	Marketing Research	3	MKT	4330	Marketing management	3	
		Advanced Business Elec	<u>3</u>			Advanced Business Elec	3	
						General Elective ¹	<u>3</u>	
Total			12				15	

College Curriculum Committee

Minor:	Add:	Delete:	Change:	Attach new/changed minor.
If in current	catalog, cop	by and paste the to	ext from the o	on-line catalog and indicate changes in red.
Faculty:	Add:	Delete:	Change:	Attach new/changed faculty entry.
If in current	catalog, cop	by and paste the te	ext from the o	on-line catalog and indicate changes in red.
College Inti	roductory P	Pages: Add	information:	Change information:
	_		ırrent catalog,	, copy and paste the text from the on-line
catalog and	indicate cha	nges in red.		
Approvals:		Sign	nature	Date
Claria				
Chair Department Cu	ırriculum Com	ımittee		
Chair Department				
Department				
Chair				

¹Select from ANTH/GEOG/GENU/HIST/PHIL/PSYC/SOCI/MATH/SPCH/SCIENCE