CATALOG YEAR 2010-2011
(Please use separate form for each add/change)

COLLEGE/SCHOOL/SECTION: A.R. Sanchez, Jr. School of Business

Course: Add: ___ Delete: ___
(check all that apply)
Change: Number ___ Title ___ SCH ___ Description ___ Prerequisite ___
New course will be part of major ___ minor ___ as a required ___
or elective ___ course
New course will introduce ___, reinforce ___, or apply ___ concepts

If new, provide Course Prefix, Number, Title, Measurable Student Learning Outcomes, SCH Value, Description, prerequisite, and lecture/lab hours if applicable. If in current online catalog, provide change and attach text with changes in red and provide a brief justification.

Program: Delete: ✓ Add: ___ Change: ___ Attach new/changed Program of Study description and 4-year plan. If in current catalog, provide change and attach page with changes in red.

Minor: Add: ___ Delete: ___ Change: ___ Attach new/changed minor. If in current catalog, provide change and attach page with changes in red.

Faculty: Add: ___ Delete: ___ Change: ___ Attach new/changed faculty entry. If in current catalog, provide change and attach page with changes in red.

College Introductory Pages: Add information: ___ Change information: ___
Attach new/changed information. If in current catalog, provide change and attach page with changes in red.

Other: Add information: ___ Change information: ___ Attach new/changed information. If in current catalog, provide change and attach page with changes in red.

Approvals:

Chair
Department Curriculum Committee

Chair
Department

Chair
College Curriculum Committee

Dean

Signature

Date

5/7/10

5/7/10

5/7/10

5/7/10
A. R. SANCHEZ, JR. SCHOOL OF BUSINESS
GRADUATE DEGREES

Master of Business Administration (MBA) with a concentration in the following areas:

- Accounting
- Information Systems
- International Business (taught in English and Spanish)
- International Finance
- International Trade Economics
- Logistics
- Management
- Marketing

**Master of Business Administration with a major in International Banking (MBA-IBK)**

**Master of Business Administration in International Trade (MBA-IT)**

**Master of Professional Accountancy (MPAcc)**

**Master of Science in Information Systems (MS-IS)**

**Master of Science in International Logistics (MS-IL) (Thesis and Non-Thesis)**

**Doctor of Philosophy in International Business Administration (Ph.D.-IB)**

*Temporarily Suspended

This section can be found on the introductory page of the A.R. Sanchez, Jr. School of Business listing of graduate degrees.
MASTER OF BUSINESS ADMINISTRATION

The following courses make up the MBA Business Foundation courses that must be taken for the MBA degree offered by the A. R. Sanchez, Jr. School of Business. These courses must be taken by all students enrolled in the following degree programs: the Master of Business Administration (MBA), the Master of Business Administration in International Banking (MBA-IBK), and the Master of Business Administration in International Trade (MBA-IT).

The MBA Business Foundation courses do NOT count toward the 30/33 hours needed to complete the MBA degree. However, they do count toward the overall graduate grade point average required for satisfactory progress.

BUSINESS FOUNDATION COURSES FOR THE MBA, MBA-IBK, AND MBA-IT PROGRAMS

<table>
<thead>
<tr>
<th>Course</th>
<th>Code</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC</td>
<td>5300</td>
<td>Accounting Concepts</td>
</tr>
<tr>
<td>MIS</td>
<td>5300</td>
<td>Information Systems Concept</td>
</tr>
<tr>
<td>DS</td>
<td>5300</td>
<td>Business Quantitative Methods</td>
</tr>
<tr>
<td>ECO</td>
<td>5300</td>
<td>Economic Concepts</td>
</tr>
<tr>
<td>FIN</td>
<td>5300</td>
<td>Business Finance Concepts</td>
</tr>
<tr>
<td>MGT</td>
<td>5300</td>
<td>Management Concepts</td>
</tr>
<tr>
<td>MKT</td>
<td>5300</td>
<td>Marketing Concepts</td>
</tr>
<tr>
<td>POM</td>
<td>5300</td>
<td>Production and Operations Management</td>
</tr>
</tbody>
</table>

This section can be found under “Graduate Degree Requirements” of the A.R. Sanchez, Jr. School of Business.
MASTER OF BUSINESS ADMINISTRATION (MBA) WITH A MAJOR IN INTERNATIONAL BANKING (MBA-IBK)

EDUCATIONAL OBJECTIVES

1. Impart a working knowledge of the environments that influence firms in the global banking and financial systems;
2. Impart quantitative and analytical skills commensurate with positions in the global operations of financial institutions, corporations or public organizations.

MBA BUSINESS FOUNDATION*

REQUIRED MBA CORE COURSES 9 SCH

<table>
<thead>
<tr>
<th>BA</th>
<th>5310</th>
<th>Research Methodology</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA</td>
<td>5390</td>
<td>Strategic Management</td>
</tr>
<tr>
<td>BA</td>
<td>5320</td>
<td>Global Environments of Business</td>
</tr>
</tbody>
</table>

CORE-MBA-INTERNATIONAL BANKING 15 SCH

<table>
<thead>
<tr>
<th>FIN</th>
<th>5320</th>
<th>International Financial Markets and Institutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN</td>
<td>5340</td>
<td>International Working Capital Management</td>
</tr>
<tr>
<td>FIN</td>
<td>5370</td>
<td>Global Bank Management</td>
</tr>
<tr>
<td>FIN</td>
<td>5380</td>
<td>International Finance</td>
</tr>
<tr>
<td>FIN</td>
<td>5390</td>
<td>Seminar in International Banking</td>
</tr>
</tbody>
</table>

To remain in good standing, students must have a minimum average of 3.00/4.00 ("B") for the courses listed above.

GRADUATE ELECTIVES** 9 SCH

Three graduate-level business courses

TOTAL 33 SCH