COLLEGE/SCHOOL/SECTION: A.R. SANCHEZ, JR. SCHOOL OF BUSINESS

Course: Add: _____ Delete: _____
(check all that apply) Change: Number ____ Title ____ SCH ____ Description ____ Prerequisite ____
Response Required: New course will be part of major ____ minor ____ as a required ____
or elective ____ course
Response Required: New course will introduce ___, reinforce ___, or apply ___ concepts

If new, provide Course Prefix, Number, Title, Measurable Student Learning Outcomes, SCH Value, Description, prerequisite, and lecture/lab hours if applicable. If in current online catalog, provide change and attach text with changes in red and provide a brief justification.

Program: Delete: ____ Add: ____ Change: ____ Attach new/changed Program of Study description and 4-year plan. If in current online catalog, provide change and attach text with changes in red.

Concentration: Add: ____ Delete: ___ Change: ___ Attach new/changed minor. If in current online catalog, provide change and attach text with changes in red.

PLEASE SEE ATTACHMENT (5 PAGES).

College Introductory Pages: Add information: ____ Change information: ____
Attach new/changed information. If in current online catalog, provide change and attach text with changes in red.

Other: Add information: ____ Change information: ____ Attach new/changed information. If in current online catalog, provide change and attach text with changes in red.

Approvals:
Chair Department Curriculum Committee

Chair Department

Chair College Curriculum Committee

Dean

Signature

Date

Jacqueline Mayfield  _____________  Sept. 26, 2012

R. Stephen Sears  _____________  10/15/12

G. Gravina  _____________  10/15/12
GRADUATE DEGREES
Master of Business Administration (MBA) with a concentration in the following areas:
- Accounting
- Information-Systems
- International Business (taught in English and Spanish)
- International Banking and Finance
- International Trade-Economies
- Logistics
- Management
- Marketing

Master of Business Administration in International Trade (MBA-IT)
Master of Professional Accountancy (MPAcc)
Master of Science in Information Systems (MS-IS)
Doctor of Philosophy in International Business Administration (Ph.D.-IBA)

Taken from page 191 of the 2012-2013 TAMIU Catalog
Three/four appropriate graduate level business courses. Courses selected to form a Concentration must be approved by the Graduate Advisor or the appropriate Division Chair and must be from the following areas:

Accounting
Information Systems
International Business
International Banking and Finance
International Trade Economics
Logistics
Management
Marketing

TOTAL 30 SCH

CONCENTRATION COURSES
RESTRICTIONS
1. Students may not apply more than two of the following as elective courses:
   ACC 5399, BA 5399, MIS 5399, ECO 5399, FIN 5399, MGT 5399, MKT 5399.

ACCOUNTING
ACC 5315 Advanced Accounting
ACC 5320 Tax Research and Policy
ACC 5325 Seminar in Managerial Accounting
ACC 5330 Advanced Taxation
ACC 5335 Seminar in Government and Not-for-Profit Accounting
ACC 5344 Seminar in Ethics for Accountants
ACC 5345 International Accounting
ACC 5355 International Taxation
ACC 5370 Seminar in Auditing
ACC 5375 Forensic Accounting
ACC 5385 Emerging Accounting Issues and Concepts
ACC 5390 Managing the Accounting Practice
ACC 5392 Advanced Accounting Research
ACC 5398 Accounting Internship
ACC 5399 Special Issues in Accounting

INFORMATION SYSTEMS
MIS 5330 Advanced Programming
MIS 5340 Networks and Distributed Systems
MIS 5350 Information Systems Analysis
MIS 5360 Management of Information Systems
MIS 5370 Database Management and Design
MIS 5380 Information Systems Design and Implementation
MIS 5390 Project Design and Management
MIS 5399 Special Issues in Information Systems

INTERNATIONAL BANKING AND FINANCE
FIN 5320 International Financial Markets and Institutions
FIN 5330 International Investments
FIN 5331 International Risk Management and Insurance
FIN 5340 International Working Capital Management
FIN 5370 Global Bank Management
FIN 5380 International Finance
FIN 5390 Seminar in International Banking
FIN 5399 Special Issues in International Banking

INTERNATIONAL BUSINESS
ACC 5345 International Accounting
ACC 5355 International Taxation
BA 5320 Global Environments of Business
BA 5330 International Commercial Law
BA 5398 Business Internship
BA 5399 Special Issues in Business Administration
ECO 5320 International Trade Theories and Policies
ECO 5340 International Political Economic Relations
ECO 5350 International Economic Geography
ECO 5399 Special Issues in Economics
FIN 5320 International Financial Markets and Institutions
FIN 5330 International Investments
FIN 5331 International Risk Management and Insurance
FIN 5340 International Working Capital Management
FIN 5370 Global Bank Management
FIN 5380 International Finance
FIN 5390 Seminar in International Banking
FIN 5399 Special Issues in International Banking and Finance
MGT 5312 International Management
MGT 5390 Global Management Simulations
MGT 5399 Special Issues in Management
MKT 5320 International Marketing
MKT 5330 International Promotion
MKT 5399 Special Issues in Marketing
POM 5310 International Production Management
TIL 5310 Transportation and Logistics Management
TIL 5320 Customs Brokerage
TIL 5330 International Land Transportation
TIL 5340 International Maritime Transportation and Air Transportation
TIL 5350 Design and Analysis of International Logistics Systems
TIL 5370 International Logistics
TIL 5390 International Logistics Strategic Management
TIL 5399 Special Issues in Logistics

INTERNATIONAL TRADE ECONOMICS
ECO 5315 Macroeconomics
ECO 5320 International Trade Theories and Policies
ECO 5340 International Political Economic Relations
ECO 5350 International Economic Geography
ECO 5399 Special Issues in Economics

LOGISTICS
TIL 5310 Transportation and Logistics Management
TIL 5320 Customs Brokerage
TIL 5330 International Land Transportation
TIL 5340 International Maritime Transportation and Air Transportation
TIL 5350 Design and Analysis of International Logistics Systems
TIL 5370 International Logistics
TIL 5390 International Logistics Strategic Management
TIL 5399 Special Issues in Logistics

MANAGEMENT
BA 5320 Global Environment of Business
BA 5330 International Commercial Law
BA 5399 Special Issues in Business Administration
MGT 5312 International Management
MGT 5315 Human Resource Development
MGT 5317 Leadership and Decision Making
MGT 5349 Entrepreneurship
MGT 5320 Management Science
MGT 5390 Global Management Simulation
MGT 5399 Special Issues in Management
POM 5310 International Production Management
POM 5315 Quality Management

MARKETING
MKT 5320 International Marketing
MKT 5340 Advanced Marketing Research
MKT 5350 Advanced Consumer Behavior
MKT 5399 Special Issues in Marketing

Taken from page 195-197 of the 2012-2013 TAMU Catalog
FUNCTIONAL AREA CONCENTRATION

Select five courses with the consent of the doctoral advisor and approval of the Ph.D. Program Director

Finance
FIN 6315 Seminar in Corporate Finance
FIN 6320 Seminar in Financial Markets & Institutions
FIN 6330 Seminar in Investments
Select two courses from:
ECO 5313 Macroeconomics
ECO 5399 Special Issues in Economics
FIN 5320 International Financial Markets & Institutions
FIN 5330 International Investments
FIN 5331 International Risk Management & Insurance
FIN 5340 International Working Capital Markets
FIN 5370 Global Bank Management
FIN 5380 International Finance
FIN 5390 Seminar in International Banking

Management
MGT 6312 Organizational Behavior
MGT 6315 Organizational Theory & Change
MGT 6325 Leadership & Comparative Management
MGT 6330 Seminar in Strategic Management
Select one course from:
MGT 6320 Human Resource Management
MGT 6335 Seminar in Industry & Competitive Analysis

Management Information Systems
MIS 6320 Seminar in Social & Organization Issues in Information Systems
MIS 6330 Seminar in Human Computer Interaction
MIS 6340 Seminar in Emerging Technologies
Select two courses from:
MIS 5330 Advanced Programming
MIS 5340 Networks and Distributed Systems
MIS 5350 Information Systems Analysis
MIS 5360 Management of Information Systems
MIS 5370 Database Management and Design
MIS 5380 Information Systems Design and Implementation
MIS 5390 Project Design and Management
MIS 5399 Special Issues in Information Systems

Dissertation Research***
BA 6399 Dissertation Research
A minimum of 6 SCH must be completed in dissertation research.

TOTAL 75 SCH

***Students must remain enrolled by taking a minimum of 3 hours until dissertation is completed.

Taken from page 203 of the 2012-2013 TAMIU Catalog